(Continued from Page 20.)

A man should never despise himself, for brilliant success never attends on the man who is condemned by himself.—Mahabharata.

Success is like a lovely woman, woosu by many men, but folded in the arms of him alone who free from over-zeal, firmly persists and calmly perseveres.—Bharavi.

A wise man takes a step at a time; he establishes one foot before he takes up the other; an old place should not be forsaken recklessly.— Sanskrit.

HOW IT WORKS.

The employes of a certain factory submitted a demand for increased wages. They wanted ten cents more on the day, and threatened to strike unless the demand was granted.

The company at once requested arbitration, and increased the price of its product ten per cen.

The wholesalers took a gloomy view of the situation, ordered large quantities of the product at the old price, as the increase would not go into effect for thirty days, and marked the price up twenty-five per cent.

The jobbers immediately increased prices fifty per cent on the old stock they had on hanα.

The retailers promptly doubled the price to the consumer. Whereupon the newspapers expressed themselves in on uncertain terms.

The board of arbitration decided against the employees of the factory and they remained at work at the old scale. But the consumer had lost sight of this part of the transaction.

Thus do our channels of production influence our prosperity.—Life.

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JACOB MORITZ,

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